

## **Power and changing modes of governance in the euro crisis**

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*Abstract:* Which European Union actors are most powerful in the governance of the euro crisis? The euro crisis has reignited the classic debate between intergovernmentalists, who tend to stress the coercive power of dominant member states in the European Council, and supranationalists, who maintain that through the use of institutional power, the Commission and the European Central Bank turned out the ‘winners’ of the crisis. This paper argues that euro crisis governance is best understood not just in terms of one form of power but instead as evolving through different constellations of coercive, institutional and ideational power that favored different EU actors over the course of the crisis, from the initial fast-burning phase (2010-2012), where the coercive and ideational power of Northern European member states in the European Council was strongest, to the slow-burning phase (2012-2016), when greater influence was afforded supranational actors through the use of ideational and institutional power.

**Key words:** power – euro crisis - governance

### **Introduction**

Power has always been a key concept for students of the European Union (EU). Throughout the history of the EU, arguments about which forces drive the EU’s integration and policy making processes have most often been couched in terms of who gets, what, when and how, with disagreement revolving around the question of which institutional actors are in the driver’s seat (Thomson 2015). This debate has been recast in the context of the euro crisis. On one side are the intergovernmentalists, who insist that member-state leaders in the European Council have been in charge of crisis management, effectively superseding the agenda setting role of the Commission. These include ‘traditional’ intergovernmentalists who emphasize member-states’ pursuit of national and domestic interests through rationalist calculation (Hoffmann 1966; Moravcsik 1993; Schimmelfennig 2015) and the ‘new’ intergovernmentalists who instead highlight member-states’ search for consensus through discursive deliberation (Puetter 2012; Bickerton et al. 2015). On the other side are the supranationalists, who argue that bureaucratic or regulatory actors like the Commission and the European Central Bank (ECB) have been able to increase their control over economic governance despite the European Council’s efforts to dominate the crisis management process. These encompass the ‘traditional’ supranationalists who emphasize technical actors’ use of institutional rules and dynamics (Sandholtz and Zysman 1989; Niemann and Ioannou 2015) and the ‘new’ supranationalists who focus on such agents’ ideas and institutional entrepreneurship (Bauer and Becker 2014; Dehousse 2015; Epstein and Rhodes 2016).

In disagreeing over who has power and how they have gained or lost it, EU scholars generally leave undefined what they mean by power. Taking a conceptual vantage point, the paper suggests that the key to assessing the different claims of scholars can be found in their implicit understandings of power. Moreover, the paper advances the argument that to account for the changing modes of governance in the

euro crisis we need to employ a multidimensional conception of power—as coercive, institutional, and ideational. Although these three dimensions of power are generally relevant for analyzing any political system (Barnett and Duval 2005, Lukes 1974), we would argue that the highly compound governance structure of the European Union (Schmidt 2006) renders a multidimensional understanding of power – that retains an analytical openness and does not *a priori* privilege certain actors or institutions – particularly important.

Drawing on approaches to power from the general political science literature as well as from EU studies, section two of this paper identifies the three forms of power relevant for analyzing the euro crisis. Building on existing research on the management of the euro crisis, section three demonstrates the usefulness of combining these approaches to power in the analysis of the changing modes of governance in the crisis. The analysis shows, first, that more than one form of power is relevant for understanding how crisis management developed during the crisis, and, second, that relations of power changed through the crisis. Succinctly put, in the fast-burning phase (2010-2012) of the crisis, intergovernmental actors, notably Germany, took center stage in the European Council and during EU summits, employing coercive and ideational power to frame the crisis as a problem of fiscal profligacy with austerity and structural reform as the only solution. But as the crisis moved to a more slow-burning period (2012-2015), supranational actors (notably the Commission and the ECB) exercised greater control and discretion. Increasing economic pressures to save the euro that followed from the adverse consequences of crisis management in the first part of the crisis opened up space for supranational actors to employ ideational and institutional power to leverage their expertise and implementation capacity in ways that challenged the coalition of Northern European member states, which themselves were no longer able to dominate the European Council.

This does not mean that coercive power was no longer important in accounting for the dynamics of the crisis but rather that the relative importance of the three forms of power became more balanced through the crisis, in particular as institutional power and ideational power came to the fore. In other words, although coercive power came to share the stage with institutional and ideational power, it clearly never left the stage. Indeed, as evidenced by recent rounds of brinkmanship and tough bargaining between creditors, the Troika and the Greek government (see Tsebelis 2015), coercive power remains as central for understanding the changing modes of governance in the euro crisis as do institutional and ideational power.

### **Three dimensions of power**

In the euro crisis, a series of questions arise when assessing power and changing modes of governance. Who has had the power to decide what to do in the euro crisis? Which modes of governance have been predominant? What kind of power was exercised—coercive, institutional, or ideational? To answer these questions, we consider the different EU actors and the varying modes of governance in two different periods of the euro crisis. We thus differentiate between fast and slow burning phases of the crisis (see

Seabrooke and Tsingou 2016), that is, during 2010 to 2012, when the crisis was ‘hot’ and required quick responses from actors in a position to decide, and from 2012 on, when the crisis continued to burn, but was ‘colder’, allowing more time for reflection on optimal solutions.

However, to differentiate between different dimensions of power, and how they mattered for governance during the euro crisis, we require as a starting point a general notion of power. Here we draw on the later Lukes’ (2005) insightful combination of theoretical perspectives that focus on direct decision-making power (Dahl 1957), indirect agenda-setting power (Bachrach and Baratz 1970) and preference shaping (Lukes 1974). Lukes (2005: 65) defines power as “agents’ abilities to bring about significant effects, specifically by furthering their own interests and/or affecting the interest of others, whether positively or negatively”.

Taking this definition of power as our starting point has a number of important implications. First, we focus on the capacity to promote or inhibit the *interests* of actors. In this perspective, power is not equal simply to causality, where power means having some kind of effect on the behaviour (broadly conceived) of others. Our definition of power instead focuses on those instances where the actions of A impact on the ability of B to get what he, she or it wants, whether positively or negatively. Second, power is conceived in agency terms. This means that when speaking of power we are referring to the capacities of (individual or collective) agents to affect the interests of other actors and not to the ways in which economic, political or ideational structures *per se* may affect the interests of actors. While such structures may serve as resources in or objects of agents’ power relations, they are not at the centre of our definition of power, which involves agents with relative autonomy who could have acted differently had power not been exercised. In short, power implies that choices were made that impacted on the interests of agents.

### *Coercive power*

One very common understanding of political power concerns relations of interaction of direct control by one actor over another where these relations allow one actor to shape directly the circumstances or action of another (Barnett and Duvall 2005: 43, 49) – this is what we here term *coercive power*. This understanding of power is found for example in the work of the pluralist Dahl (1957), who defined power as instances where “A has power over B to the extent that he (*sic*) can get B to do something that B would not otherwise do” (p. 202-203). The approaches to power analysis within the rubric of coercive power generally share certain characteristics, notably to consider power in zero-sum terms, i.e. that A’s wielding of power entails an equivalent loss of power for B, because the interest of A runs counter to the interest of B; to consider power as a direct causal relation between intentional actors, which in turn excludes power as ‘action at a distance’, i.e. without some ‘connection’ between A and B (Dahl 1957); and to think of the use of power as an action that includes – or threatens to include if orders are not followed – negative sanctions.

In the context of EU scholarship, coercive power is most often related to arguments about who controls the integration process. Thus, the traditional

intergovernmentalists – whether realists who assume that member states’ positions derive from national interests (Hoffmann 1966) or liberals who insist that they instead originate in domestic socio-economic interest – argue that member states delegate power to supranational institutions only to the extent that national governments converge on such an outcome (Moravcsik 1993), or it helps them to credibly commit to new institutions (Pollack 2003). In other words, the institutional setup is largely a reflection of the power resources of the member states. Accounts tend to be mainly rationalist, focused on the interest-based hard bargaining taking place between member states (Milward 1992), with bargaining success dependent on the material resources that actors are willing and able to bring to the table (Keohane and Nye 1989) and the relative voting weights of member states under various qualified majority voting formulas (Thomson et al. 2006). Such arguments place member states as the locus of power in the EU and bargaining among political elites in the European Council as the primary process through which power is practiced. In this view, factors exogenous to the bargaining situation – notably the resources of relevant actors – interact with endogenous factors such as the potential coalitions available, with bargaining between actors being shaped by each player’s expectation of what their opponent will accept (Costello and Thomson 2013).

The exercise of coercive power is not necessarily limited to EU institutional actors. Although EU scholars tend to underemphasize the role of market actors for EU crisis responses – treating them largely as an exogenous factor – they are among the potentially most powerful actors outside national and supranational political systems. To be sure, and as argued below, the actions of bond investors were particularly important in the euro crisis (see also Brunnermeier et al. 2016). However, conceiving of the actions of market actors in terms of coercive power is not without its conceptual problems. As laid out above, we think of power in agency terms, as the furthering of actors’ interests at the expense of the interests of other actors. It is obvious that markets often significantly impact on actors’ interests, but it is not always clear that such effects may be traced back to particular actors. In some cases, investors carry so much clout in the market that they are able to exercise direct power over governments and organizations, while in other cases effects occur as a result of more general market developments that may not be connected to specific market actors. Thus, whether we may speak of coercive power with regards to the effects market actors have had in the euro crisis turns crucially on whether such effects have been directly sought by actors or rather are the unforeseen consequences of general market trends.

### *Institutional power*

A conception of power as coercive is not the only way to consider power. As noted by Costello and Thomson (2013), conceiving of power in terms of decision-making through direct interaction between actors within an institutional setting is not useful in all situations relating to the power of EU institutional actors, since power also matters in the agenda-setting and implementation stages of EU policy-making. We therefore suggest *institutional power* as another conception of power that plays a central role in studies of the EU. Institutional power may be defined as actors’ control of others

through the formal and informal institutions that mediate between A and B (Barnett and Duvall 2005: 51). In this view, institutions are neither neutral coordinating mechanisms nor simply derivatives of coercive power, but in fact reflect, and also reproduce and magnify, particular patterns of power distribution (Thelen 1999: 394).

In this institutional perspective, the scope of the parts of the policy-making process taken into consideration is significantly widened to also include the agenda-setting and implementation stages (Bachrach and Baratz 1970). Including these stages of the policy making process opens the way for an appreciation of the potential impact of gaps between the control that member states are able to exercise over institutions and the discretion of institutional actors (Pierson 1996). Such institutional considerations generally serve to pinpoint the sources of power in supranationalism, whether the 'traditional' supranationalism, where supranational technical actors' institutional position is at the basis of their agenda-setting empowerment (e.g., Sandholtz and Zysman 1989), or the 'new' constructivist supranationalism, where technical actors set the agenda for intergovernmental political elites through their ideas for policy initiation or about subsequent enforcement (Dehousse 2015). Alternatively, however, arguments about institutional power could equally be seen to reinforce the position of the 'new' intergovernmentalists who contend that the political elites in the European Council have since the Maastricht Treaty recovered their power from supranational institutions by regaining control of the agenda and by creating *de novo* regulatory bodies rather than adding to the duties of the traditional supranational actors (the Commission in particular) (Bickerton et al. 2015).

One drawback to the institutional analysis of power in EU studies is that it is often concerned mainly with the formal institutional attributes of power, such as established position, rules formalized by treaties, or informal rules that become institutionalized regularities, for example, who gets to table a proposal. In this view, institutional power depends on how formal and informal institutional constraints affect political actors' ability to set the agenda and realize their own policy preferences in the face of competing preferences (Thomson 2015). As already indicated, we suggest a more expansive understanding of institutional power to also include the more concrete interpretation and implementation of rules. Here we follow the insights of Streeck and Thelen (2005) that one central driver of gradual institutional change is the continual re-interpretation of what an institution can mean, as new rules may be layered on the old while old rules may be reinterpreted or converted, or allowed to drift. Thus, for example, traditional supranationalists sometimes point to the increasing institutional power of supranational actors through the 'redirection' of existing instruments, as in the case of the ECB's new supervisory responsibilities for banking union, the invention of new rules 'copied' from older institutions, as in the case of the European Financial Stability Facility (EFSF), and the 'replacement' of institutions, as with the substitution of the EFSF by the European Stability Mechanism (ESM) (Verdun 2015, pp. 226-228)

#### *Ideational power*

We define *ideational power* as the capacity of actors to influence other actors' normative and cognitive beliefs through the use of ideational elements (Carstensen and

Schmidt 2016). This may occur directly through persuasion or imposition or indirectly by influencing the ideational context that defines the range of possibilities of others. This perspective highlights the importance of dominant ideas, in particular with regard to framing the crisis response of both member states and supranational actors, as well as of discourse, especially through the continual need to legitimize policy, which might be problematic institutionally as well as politically if the need for legitimacy is not heeded (Blyth 2013; Schmidt 2015). Moreover, this approach is equally open to the possibility that other EU actors, long considered powerless, whether in material or institutional terms, can by dint of their ideas and discourse gain greater power.

Following Carstensen and Schmidt (2016), we differentiate between three forms that ideational power may take—power *through* ideas, power *over* ideas, and power *in* ideas. First, ideational power occurs when actors have the capacity to persuade other actors of the cognitive validity and/or normative value of their worldview through the use of ideational elements (power *through* ideas). They tend to do this via discourses intended to explain and/or legitimate their proposals and actions, whether in coordination with other policy actors (coordinative discourse), communication with the public (communicative discourse) (Schmidt 2008), or speaking to the markets to convince market actors of the efficiency of proposed solutions (Schmidt 2014). Examples include the ECB acting as a policy entrepreneur when persuading the Council, and in particular Chancellor Merkel, to agree to Banking Union (De Rynck 2016; Dehousse 2015) and the Commission in convincing the Council first to legislate legally constraining norms for the European Semester from 2009 to 2013 and thereafter to accept increasingly flexible interpretation of the rules in the European Semester (Dehousse 2015; Bauer and Becker 2014; Schmidt 2016).

Second, ideational power is manifested as a capacity of actors to control and dominate the meaning of ideas, either directly by imposing their ideas or indirectly through shaming opponents into conformity or resisting alternative interpretations (power *over* ideas). This version of ideational power connects with more coercive forms of power, since here the beliefs of others are directly disregarded. The most obvious example of ideational domination has been from the ‘Brussels-Frankfurt consensus’ (the ECB, the Commission, and Germany, including the Bundesbank) (Howarth and Rommerschild 2013). This was most notable in these actors’ capacity to frame the crisis for all other EU actors and citizens, like it or not, as one of public debt rather than private, diagnose the crisis as behavioural, as resulting from the failure to follow the rules rather than from the structure of the euro, and therefore to prescribe remedies of austerity and structural reform that failed to resolve the crisis (Blyth 2013, Matthijs and McNamara 2015). Alternatively, power *over* ideas can also come from less powerful actors, by shaming their more powerful opponents into agreement. One example of this comes from how the main parties in the EP successfully pushed the idea of the *Spitzenkandidat*, in which the leader of the winning majority in the elections would have to be named president of the Commission, despite major resistance from powerful European Council members (notably Germany and the UK).

Third, and finally, ideational power shows itself when certain ideas enjoy authority in structuring thought or institutionalizing certain ideas at the expense of other

ideas (power *in* ideas). Here ideational power is most closely related to institutional forms of power, since it concerns the ways that historically specific structures of meaning or the institutional setup of a polity or a policy area enhances or diminishes the ability of actors to promote their ideas. This certainly speaks to the ways in which German ordoliberal ideas of the ‘stability culture’ were institutionally embedded in the ECB’s Charter, in the Maastricht criteria, and in the Stability and Growth Pact, as well as how EU intergovernmental and supranational actors all found it easiest to agree to reinforce the rules and numbers in the eurozone in the heat of the crisis.

*Table 1: Three dimensions of power in European Union modes of governance*

	<b>Definition</b>	<b>Relevant resources</b>
<i>Coercive power</i>	Relations of interaction of direct control by one actor over another where these relations allow one actor to shape directly the circumstances or action of another	<ul style="list-style-type: none"> <li>- Exogenous factors: Material resources (notably economic strength), voting rights</li> <li>- Endogenous factors: asymmetrical interdependence, credible threats to veto or credible exit, side-payments and issue-linkage, alternative coalitions</li> </ul>
<i>Institutional power</i>	Actors’ control of others through the formal and informal institutions that mediate between A and B	Formal and informal agenda setting power Discretion in interpretation, implementation, oversight and enforcement of policy. Technical capacity and expertise
<i>Ideational power</i>	The capacity of actors to influence other actors' normative and cognitive beliefs through the use of ideational elements <ul style="list-style-type: none"> <li>- <i>Through</i> ideas via persuasion</li> <li>- <i>Over</i> ideas via domination</li> <li>- <i>In</i> ideas via structuring thought or institutionalization</li> </ul>	Leadership capacity, rhetorical skill Professional authority, expertise Democratic legitimacy  Ability to convince through cognitive/normative argument Ability to compel or disregard  Ability to embed ideas in rules and institutions

### **Power in the fast burning euro crisis**

Since most narratives of the crisis start with member state action in the European Council in the fast burning phase of the crisis, we too begin here. Such narratives tend to support intergovernmentalist arguments as they depict the member state leaders as

the most powerful players in the crisis, meeting ever more frequently in the European Council and in Summits to fight the increasingly hot market winds fanning the flames of the euro crisis, to disagree, delay, bargain, and ultimately act at the last minute, time and again (e.g., Bastasin 2015). In all of this, the Commission appears relegated to acting as a secretariat. The member states in the European Council saw themselves as the only democratically legitimate actors in the crisis, and the ones called upon to act together as they represented their citizens and pledged their nation's financial support to shore up member-states in trouble (Schmidt 2015).

Arguments supporting the traditional rationalist intergovernmentalist interpretation of coercive power generally present euro crisis decisions as ones in which government preferences are shaped by national structural financial and economic positions—not party politics (e.g., Schimmelfennig 2014: 327-328). It is striking how much of the focus has been on how the economic strength of certain member states has given them the coercive power to impose the costs of adjustment on the economically weaker member states suffering the most from the crisis, to the great detriment of the latter. Most commentators see a divide between a coalition of highly solvent 'creditor' countries, led by Germany (and including Finland, Austria, and the Netherlands) which benefit from moderate sovereign debt, market confidence, and low interest rates on sovereign debt, versus a coalition of highly indebted or deficit-ridden countries, led by France (and including Southern European countries) suffering from high interest rates on sovereign debt and low market confidence (Schimmelfennig 2015). In these power relations, the Northern Europeans had the upper hand over the Southern Europeans, and Germany in particular over France. As the traditional Franco-German 'couple' that used to serve as leader of the EU reduced itself to German leadership because of France's loss of economic credibility, France took a progressively more active role in leading the coalition of Southern European countries (Vail 2015).

Central to these arguments stands the coercive power of Germany, based in large part on the economic strength of the German economy and its status as primary creditor in the setting up of loan programs and crisis management mechanisms, making it the *sine qua non* of decision-making in the European Council (Matthijs 2016b, Thompson 2013). Such coercive power of Germany in the fast-burning phase of the euro crisis was further bolstered by the ideational power of the Northern European coalition to impose their own ideas *over* all others about what to do – i.e., through the reinforcement of the 'stability' rules of the Stability and Growth Pact (SGP) – as well as to resist ideas proposing institutional innovation in the European Monetary Union (EMU), such as Eurobonds or a European Monetary Fund. More specifically, German leadership has consistently been described as able to impose its own ideas about the crisis and what to do while resisting any alternative ideas. France, in contrast, has increasingly lost its power to impose its own ideas (Vail 2015). Consider the difference between Sarkozy from 2008 to 2010, when he appeared to be the leader of the neo-Keynesian crisis response, and from 2010 to 2012, when he became the junior partner in the bilateral *directoire* of 'Merkozy', and slowly but surely gave up his discourse of solidarity for one focused on stability (Crespy and Schmidt 2014).



Here coercive and ideational power combined enabled the Northern European member state coalition to effectively keep out alternative policy ideas. Notably, it was primarily Germany, supported by its coalitional allies, together with the ECB and the Commission, that framed the crisis as one of public debt rather than the socializing of private debt resulting from the over-indebtedness of the banks and households (Blyth 2013). It was also Germany that defined the problems as behavioral, from member-states not following the rules, rather than resulting from the structure of the euro, as most economists argue (De Grauwe 2013). Likewise, it was Germany that rejected in no uncertain terms any deep solutions, such as Eurobonds, and resisted even banking union for a very long time. Thus, Merkel made good on her pledge to the German public that: “I will take care that we make sure together with our partners that the whole of Europe commits herself to ‘a new Stability Culture’” (cited in Howarth and Rommerskirchen 2013: 762).

At the same time that this was about Germany’s power *over* ideas, however, we could also make the case that this was about power *in* ideas. After all, it was Germany’s long-standing ordoliberal philosophy about how to run an economy that infused the ECB’s view of its mandate (imported from the Bundesbank) (Blyth 2013). Moreover, these are the ideas that informed the ‘Brussels-Frankfurt consensus’ on austerity and structural reform (Jones 2015). And they were also the ideas that infused the European Parliament, and guided its actions in the exercise of what little institutional power it had at the onset of the eurozone crisis. The heightened sense of crisis combined with the conviction that there was no alternative to *ordo-liberal* austerity was such that most MEPs voted for reinforcing the rules in the Six-Pack and the Two-Pack—indeed, pushed for more stringent measures than were on the table (i.e., by adding reverse qualified majority voting which effectively limited the European Council’s institutional power to block Commission sanctions).

One may object that the ideational power of Northern European ‘creditor countries’ to impose their ideas about crisis management and structural reform was of limited importance, since their discourses did little in way of winning the hearts and minds of elites, let alone publics, in ‘debtor countries’. In this view, coercive power was the real driver of bargaining and reform processes. To be sure, the exercise of coercive power was essential for the efforts of German leaders and other Northern European members of the euro to push through their policies and reform demands, but one should not discount the importance that the power over elite and public debates had for the effectiveness with which coercive power was exercised. Thus, power is most effectively exercised when it is accepted following its justifiability in terms of the beliefs and norms held by subordinates (Beetham 1991), which makes ideational power a key part of the effective exercise of coercive power. The capacity of policy actors to dominate debates about the diagnosis of what the crisis was about and what treatment would be most effective was crucial not only for persuading the elites and the electorate in ‘creditor countries’ about the right way forward (and, crucially, *who* should lead the way forward), but also for setting the tone of debate in the countries most hurt by the crisis. Clearly it would be a step too far to claim that elites and publics in ‘debtor countries’ simply accepted the exercise of coercive power on the part of Northern

European ‘creditor countries’. However, as shown by Kriesi and Grande’s (2014) analysis of public debates about euro crisis management, German leadership and supranational actors, along with their economic rather than cultural frames on the crisis, were very well represented across the EU member states. The majority of elites and the electorate in Southern European member states might not have agreed with the German approach, but the efforts of actors in ‘creditor countries’ to exercise ideational power was effective to the extent that their frames came to dominate public debate about the euro zone crisis, in turn buttressing the preferred crisis management approach of Northern European euro zone member states.

It is also worth noting that despite the leadership role of Germany in the management of the euro crisis, German power was, as granted by even staunch supporters of intergovernmental scholarship, never absolute. If Germany is the ‘hegemon’ rationally calculating its interests and imposing its ideas in the eurozone crisis, it has been a highly unsuccessful one at that. Germany has been, rather, a ‘reluctant’ hegemon (Bulmer and Paterson 2014) that has not wanted to lead and suffered the consequences. Numbers of analysts point to the miscalculations of German leaders, whose reluctance to bail out Greece early in the crisis meant that the crisis spiraled rapidly almost out of control – making any bailout much more costly – before Chancellor Merkel finally agreed very reluctantly to the May 2010 actions. These included the loan bailout for Greece and the EFSF as a bailout funding mechanism for other countries under threat of attack from the markets as a result of contagion from the Greek crisis (Bastasin 2015). And all of this went against Germany’s initial calculation of its interests or ideas about what should be done (Matthijs 2016a).

The ECB clearly also played a central role in the fast-burning phase of the euro crisis. Central banks in advanced industrialized countries have over the years become increasingly insulated from politics, and the ECB is the example of this *par excellence*. It has autonomy with little democratic control from the classic ‘democratic circuit’ of parliamentary oversight (Héritier and Lehmkuhl 2011: 138-9), leading to a high degree of institutional power in implementing its policies. The ECB thus has the autonomy to reinterpret the rules set out in its Charter so long as it can gain agreement internally from the member-states sitting on its governing board. Initially, the ECB sought to manage perceptions with a communicative discourse emphasizing the importance of maintaining its ‘credibility’ through strict adherence to its rules of inflation-fighting while resisting any political pressure from member-state leaders. Under the helm of governor Jean-Claude Trichet, this insistence on sticking to the standard interpretation of its mandate translated into a modest non-standard bond-buying program, in particular compared to the FED or the Bank of England. Despite the modesty of these programs, the ECB still leveraged the coercive power that followed from its monetary resources and strong independence to press member states to engage in austerity and structural reform in a *quid pro quo* for its own more vigorous monetary interventions (Schmidt 2015).

Most initial narratives of the crisis took at face value the intergovernmental story of political leaders’ agenda-setting role throughout the crisis, mainly because they paid attention to the players at the front of the stage. The new intergovernmentalists in

particular noted that the Commission was ‘not very visible in early crisis management’ (Puetter 2012: 172) and appeared ‘indecisive and uninspiring’ thereafter (Menz and Smith 2013: 202). But over time, new narratives have added supranational stories, focused in particular on EU technical actors not only in the ECB but also in the Commission as occupying a greater place in formulating, implementing, and evaluating policy (Bauer and Becker 2014: 214-215). Compared to the ECB, the Commission has less margin for maneuver, since the rules it devises and administers have been decided by the European Council (with the EP in certain instances) and pushed by the ECB. That said, within the context of the rules agreed by the European Council, the Commission does have room for manoeuvre with regard to its (re)interpretation of the rules (Schmidt 2016).

Despite not being privileged with as great institutional power as the ECB, it is worth noting that even in the fast-burning part of the crisis, and despite having lost its agenda-setting powers of the Community Method, the Commission has exerted ideational power in the earlier parts of the crisis. As new supranationalists have argued (e.g. Bauer and Becker 2014, Dehousse 2015, Epstein and Rhodes 2016), EU technical actors had been playing major roles throughout by providing the intergovernmental political actors with new ideas for the policy initiatives, some of which had been worked out long before. So the supranational story is not only about the exercise of institutional power (see below) but also about the ideational power *through* ideas that supranational actors have exercised as they developed and proposed to the intergovernmental political leaders the policy initiatives they then later came to enforce.

The European Semester, for example, which has given the Commission unprecedented oversight authority and enforcement powers with regard to member-state governments’ budgets, was long in coming. The Commission, acting like a stubborn ideational policy entrepreneur over a long period of time, developed the idea in deliberation with think-tanks and expert consultants, commissioned reports on it, inserted it as blue prints in the European Council’s political debates and in legislative proposals, and saw it finally come to fruition when the crisis served as the propitious ‘window of opportunity’ (Dehousse 2015). Similarly, Banking Union, prepared by the ECB in consultation with experts and discussed with political leaders—in particular Chancellor Merkel in a ‘charm offensive by ECB President Draghi over a period of a year (Spiegel 2014) – has given the ECB unprecedented supervisory authority and resolution powers over member-state banks (Dehousse 2015; Schmidt 2016). In other words, despite the dominance of member states in the initial fast-burning phase of the crisis, EU supranational actors have been active policy entrepreneurs, generating the ideas for the policies that subsequently empower them to more proactively shape the reform agenda of the euro crisis.

### **Power in the slow-burning euro crisis**

As the crisis moved from fast burning to slow burning, the ECB and the Commission, which had remained at the back of the stage, moved forward, to be seen also as key actors in the pageant. This was due in part to the new institutional powers of oversight and enforcement gained as a result of intergovernmental action. Thus, the traditional

supranationalism of leadership by the technical actors in the Commission may have indeed diminished, much as the new intergovernmentalists argue, but in its place, supranational actors—whether in the Commission, the ECB, or *de novo* bodies—have gained even greater institutional powers of enforcement than in the past, and this through the very rules passed by the more active (new) intergovernmental political leaders.

To see how the shift toward increased power for supranational actors occurred, it is helpful to once again start with the intergovernmental level and Germany's coercive power in the European Council. The switch from the fast-burning to the slow-burning phase of the crisis signaled not only an increased role for supranational actors, but also an increasing recognition – more often borne out in actions than in discourse – that the ordoliberal ideas that had framed policy-making in the initial phase of the crisis, along with German foot-dragging that time and again frightened bond markets, was causing more damage than providing viable solutions to bring the EMU on a firmer footing. Until the summer of 2012, Germany stuck to a narrow version of its ordoliberal ideas, despite evidence that the resulting policies were systematically doing damage in material terms (Matthijs 2016a). However, by 2012 it was clear from the slowing of the European economy as a whole that the rules were not working as anticipated, and the consensus-seeking deliberation in the European Council turned to greater contestation, as Italian and French leaders in particular sought to exert power *through* ideas to persuade other member-state leaders, and in particular German leaders, to change course. Growth entered the European Council's discourse already in late 2011, pushed by the Italian Prime Minister Monti and then Hollande, first as presidential candidate and then French president, to be taken up by Merkel, who agreed to stability *and* growth by mid 2012. These shifts in discourse came to have significant influence on the management of the subsequent slow-burning crisis. Similarly, flexibility entered the European Council's discourse in 2014, brought by the new Italian Prime Minister Renzi, and supported by Hollande, and after some contestation pushing Merkel to agree to flexibility '*within* the stability rules.' Although this did not necessarily alter the European Council's actions, it did make a difference for the Commission in the European Semester beginning in 2012, which adopted a new focus on growth, and beginning in 2014 and even more in 2015, with an emphasis on flexible reinterpretation of the rules (Schmidt 2015).

Another prominent example of reinterpreting the rules – which involved a mix of institutional power through incremental rules-change and ideational power *through* ideas– is the shift in the ECB's approach from the earlier fast-burning phase to the slow-burning phase. When first appointed head of the ECB in late 2011, Trichet's successor Mario Draghi initially continued with the discourse of 'credibility' while denying that the ECB could be a LOLR. But by Spring 2012, as the ECB engaged in more robust bond-buying programs, he switched his legitimizing discourse to a focus on 'stability'. The switch from the credibility discourse also opened space for the ECB to engage in informal interactions with EU leaders in the European Council. Unlike Trichet, Draghi sought to coordinate with European Council leaders, including his year long 'charm offensive' (mentioned above) to persuade Chancellor Merkel in particular

that ‘unorthodox’ bond-buying programs and banking union were essential. All the while, the ECB was working to fashion policy packages acceptable (to Germany) and workable (for EMU) in the face of Bundesbank scepticism. Draghi succeeded in getting around Bundesbank opposition largely via Merkel and after bypassing the objections of the German representatives on the ECB board (Schmidt 2016). But while the ECB switched its discourse from credibility to stability beginning in 2011, it continued to deny publicly that it would or could act as a lender of last resort for member states despite slowly and incrementally layering on increasingly ‘unorthodox’ bond-buying policy that brought it close to one (Buiter and Rahbari 2012). The discourse of denial kept the markets worried and primed for panic and attack (Blyth 2013). Only in July 2012, when Draghi pledged to do ‘whatever it takes to preserve the euro’, did the markets stop their massive attacks against Spanish and Italian sovereign debt.

So how do we explain the ECB’s remarkable reversals, in particular given the continual denials in the discourse? In terms of ideas, we could explain the ECB’s slow, incremental shifts as a search for solutions in which its pre-crisis ‘paradigm’ did not cover all contingencies. As a result, the ECB had to engage in a continual process of ‘bricolage’ (Carstensen 2011) through which it introduced increasingly ‘unorthodox’ policies that were unimagined prior to the crisis. These were the ad hoc responses of the ECB agents using their ideational power to puzzle their way through a crisis rather than the result of ‘willful actors’ using their coercive power to seize the moment (Braun 2013). To explain this in terms of the ECB’s ideational power *through* ideas, we would need to look into the coordinative discourse inside the ECB, as member state representatives of the ECB governing board were engaged behind closed doors in processes of persuasion and contestation. We could even argue that initially the more orthodox central bankers mainly from Northern Europe used their coercive power to form a blocking coalition around Germany, but this changed as more and more Northern European countries rallied around the ECB president, whose power *through* ideas persuaded them to leave the Bundesbank increasingly on its own to espouse the most orthodox positions (Schmidt 2016). Ideational entrepreneurship *through* ideas was thus an added factor in the explanation of the ECB’s changing ideas and discourse over time.

The switch in presidents of the ECB was of equally great significance. Trichet was the French state-trained civil servant whose career was focused on institution building in financial and monetary affairs, and whose economic ideas about what to do remained ‘orthodox’. Draghi was much more innovative, having had a more diverse background, and he was a bridge-builder (Basham and Roland 2014). In the progressive reinterpretation of the rules to ‘save the euro’, not only did Draghi manage to bring fellow central bankers on board, he was also able to exercise his persuasive ideational power with European Council leaders, developing sufficient rapport with European Council leaders – and in particular Chancellor Merkel – so as to gain their trust and support as well (Bastasin 2015). However, even as Draghi managed to implement more comprehensive monetary programs, strong conditionality still played an important role in the setup of the Outright Monetary Transaction program (OMT), probably to satisfy opposing political forces within the Governing Council (Lombardi and Moschella

2016). This serves as a reminder that the particular institutional setup of the ECB – with power placed in the Governing Board made up of 19 central bank governors of the euro area countries, and 6 members appointed by the EU – limits the power of the Governor and makes the capacity to establish coalitions paramount.

More generally, the ECB itself has been very successful as an ideational policy entrepreneur overall. In banking union, for example, a dominant group in the ECB in 2012 took advantage of European Council decision-makers' high uncertainty, teamed up with the Commission (Epstein and Rhodes 2016), and employed *power through ideas* – specifically by combining the notion of a 'vicious circle' between banks and the sovereigns and the long-standing idea of centralizing banking supervision in the ECB – to help preferences converge around the idea of giving up national supervisory powers (De Rynck 2016). Notably, the outcome went against German interests, suggesting that by reframing the problem, policy entrepreneurs were able to effectively employ ideational power, in turn trumping the coercive power of the Northern European coalition (see Schäfer 2016)

Other supranational actors were equally able to use both institutional and ideational power in influencing the reform process in the slow-burning phase of the crisis. Notably, the Commission also had significant institutional powers, both to propose rules and, once passed, to bend them to its purposes. In rationalist terms, we could explain the Commission's powers by the fact that with so many principals holding different views in the intergovernmental Council, the Commission as its delegated agent could enjoy a high degree of discretion (Dehousse 2015: 11). In institutional terms, the Commission's powers of discretion are most apparent in the increasing flexibility it has exercised in its interpretation of the rules over time, as it layered new elements onto the old, reinterpreted the rules, or even converted them. But unlike the ECB, which has the autonomy to reinterpret its own rules, and therefore communicated that its reinterpretations remain true to its cardinal rules, the Commission largely sought to hide its increasing flexibility with a continued harsh discourse focused on pushing austerity and structural reforms (Schmidt 2016). But this suggests that another explanation of its institutional powers of discretion lie in its ideational powers *through* ideas, and a discourse that sought to persuade that it actually was not exercising that discretion.

In the absence of real remedies to the crisis, such as a fiscal union or eurobonds, the Commission was stuck with searching for solutions 'like the drunk who looks for his lost keys under the lamp post' because 'that's where the light is' (Mabbett and Schelkle 2014). Recognizing this reality, in particular as performance deteriorated, the Commission began altering the procedures, by making exceptions and flexible adjustments for non-program countries, such as derogations of the rules for individual member-states (e.g., extending the time for France and Italy to bring their deficits under the target numbers) or recalibrating the calculations (e.g., for Spain on the structural deficit), even as it denied publicly any leniency so as to circumvent objections from pro-austerity European Council members (Bauer and Becker 2014; Schmidt 2016). In so doing, the Commission sought to forestall problems with the markets, which it

assumed wanted such policies; to avoid conflict with the European Council, given the internal political divisions; and to ensure against any possible legal action.

Only with the inception of a new Commission in November 2014 have the practices and the discourse seemed to be coming into greater alignment. The Juncker Commission began exercising more autonomous institutional power along with greater ideational power *through* persuasion, as it presented structural reform as a *quid quo pro* for greater flexibility through slower deficit reduction (with France and Italy given yet another two-year extension on deficit reduction on these grounds). It also pledged to do more to alleviate the social costs of the crisis, as well as to promote growth through an investment fund. Moreover, the Commission's new double accountability—not just with the European Council but as of 2015 also with the EP as a result of the appointment of the leader of the winning majority in EP elections (the *Spitzenkandidat*) as Commission President—may give it the needed independence from the European Council to be more truly innovative – and powerful both ideationally and institutionally— during the continuing slow-burning crisis phase.

## **Conclusion**

To conclude, we may once again ask which institutional actor has been in the driver's seat during the euro crisis. As shown above, it is not possible to point to *one* institutional actor that has won more power during the euro crisis. That should not be taken as a sign that power is somehow not important in the crisis. Different institutional actors did indeed exercise power – whether in the form of coercive, institutional or ideational power – or, as often was the case, a combination of all three forms of power. The analysis thus demonstrates the two basic claims of the article, namely that it is not possible to point to either one institutional actor or one form of power in accounting for the crisis, and that the relative power of different institutional actors changed throughout the fast- or slow-burning phase of the euro crisis. The analysis shows that during the fast-burning phase of the Eurozone crisis, intergovernmental actors dominated by Germany exercised greater power, both in terms of rationalist power of coercion and ideational power *over* ideas, than supranational actors, who nonetheless exercised important institutional and ideational powers *through* ideas. In contrast, the analysis demonstrates that during the slow-burning phase of the crisis, supranational actors such as the ECB and the Commission exercised equally important if not greater power, mainly in terms of their institutional and ideational powers *through* ideas, than intergovernmental actors, who at the same time shifted toward more ideational power *through* ideas while exercising less coercive power. As for parliamentary actors, their power was negligible throughout the fast-burning phase of the crisis but became increasingly important in terms of institutional and ideational power *through* ideas during the slow-burning phase, although still weak compared to other institutional actors.

Analyzing the euro crisis in terms of different and at times competing dimensions of power may push the current debates on who are the main drivers of integration in the EU towards greater appreciation of how the roles of institutional

actors have shifted – and not necessarily either diminished or won out – over the course of the crisis. We would thus tend to agree with ‘new’ intergovernmentalists that member states remain very much at the helm of short-term crisis management and long-term reform. However, instead of therefore focusing solely on the power relations between member states, and rather than seeing supranational actors as playing only the role of credible commitment, as second fiddle to powerful member states in the European Council, a multidimensional power approach favors a broader perspective. For supranational actors, it shows that they have not only reinterpreted their role and interest in the integration process, they have also found new avenues for doing so. As a result, supranationalists are right to point to an important entrepreneurial role for the Commission that shifts its major point of influence from the agenda-setting role in the Community Method towards a role of expert implementer of economic governance reforms and provider of new ideas and interpretations, as policies move from the grander perspective of the European Council to the concrete implementation on the ground. In sum, the shifting of EU modes of governance in the eurozone crisis does not represent the pinnacle of member state power at the expense of supranational or parliamentary actors but, rather, as the Eurozone moves towards greater integration, an increasing mutual dependence between EU institutional actors with different resources that each may bring to the table.

Analyzing the management of the euro crisis from the vantage point of a multidimensional conceptualization of power follows an additive approach to theory building (Jupille et al. 2003), in the sense that it builds on and combines theories that vary in terms of explanatory factors but share an overall explanatory focus (in this case, the euro crisis) (Ioannou et al. 2015). However, rather than identifying the respective ‘home domains’ of the central integration theories in EU studies with the ambition to bring them together in some larger picture, or incorporating them in the ‘mosaic of integration theory’ (Wiener and Diez 2009), we instead more specifically focus on how different approaches to power may help us understand the management of the euro crisis and the creation of new modes of governance in the EU. That is, to analyze the complexities of the euro crisis, we dispense with ambitions about building grand theory or maximizing parsimony characteristic of decades of unending battles in EU studies. Likewise, we deny integration theories a private kingdom in the form of designated explanatory ‘home turfs’. Instead we suggest that political science analyses of crisis management in the euro zone may benefit from a multidimensional power perspective that does not *a priori* privilege certain sets of actors or certain relations of power, but instead entertains an analytical openness towards which forms of power mattered, and how these forms of power interacted under the relevant temporal and institutional circumstances.

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